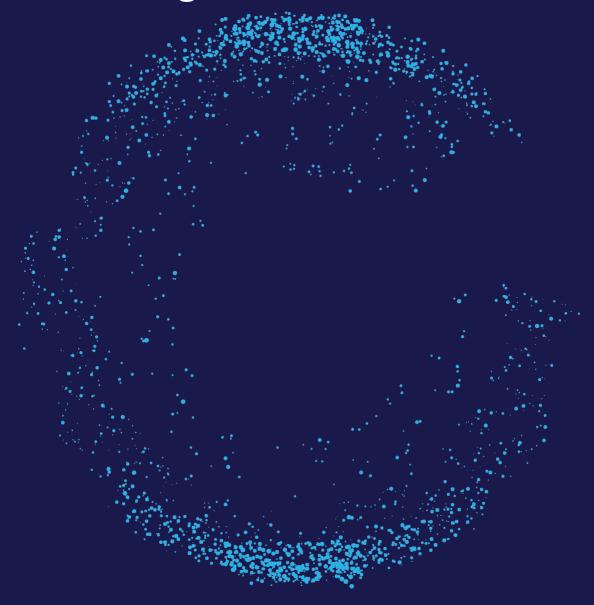
# **Education Services**

## **Course Catalog**



# Retail Planning (SCPO) Solutions





## **About This Catalog**

This catalog is your essential guide to the Retail Planning instructor-led training courses. Whether you are a new user or an experienced professional, the courses outlined in this catalog help you gain the knowledge and skills required for the successful adoption and effective use of the Retail Planning solutions.

The catalog provides a structured overview of available courses and their learning objectives, audience, and duration. For assistance or guidance in selecting the required courses, you can contact your Blue Yonder Customer Experience or Education Services team.

#### Contents

About This Catalog	2
About Blue Yonder Education Services	
Blue Yonder Training Courses	3
Retail Planning (SCPO Suite)—Overview	
Retail Planning (SCPO Suite) Course Details	6
4247: Fulfillment	6
4215: Fulfillment Order Optimization	9
4249: Dynamic Allocation	11
4650: Luminate Demand Edge	13



## **About Blue Yonder Education Services**

Blue Yonder Education Services seeks to improve supply chain excellence by offering innovative, tailored, and cost-effective training solutions. It focuses on transforming training with adaptable, high-quality programs that help you achieve your business goals, deliver industry-leading performance, and drive economic growth. Blue Yonder Education Services' core offerings include:

- Product courses delivered in person or virtually, as instructor-led training
- Public schedule and private course events
- Applied coaching and mentoring services
- Digital subscriptions and online courses
- Certifications
- Skill gap analysis surveys and training need assessments
- Organizational change and end-user training advisory and professional services

## **Blue Yonder Training Courses**

Designed to facilitate effective adoption and utilization of its software solutions, Blue Yonder training courses provide a structured, expert-guided learning experience.

## **Features and Benefits**





Offer in-person or live virtual classroom training, delivered by a qualified Blue Yonder instructor, with standard or customized courses and hands-on exercises



Provide comprehensive training on specific Blue Yonder solutions and related business processes



Ensure learner engagement throughout the training program



Award learners with badges and certification, when applicable



## Retail Planning (SCPO Suite)—Overview

The Retail Planning (SCPO Suite) catalog provides comprehensive training courses designed for different audiences in an organization. These courses combine learning concepts with practical exercises that help learners deepen their knowledge of Retail Planning.

Course Name	Learning Objectives	Audience	Duration
4247: Fulfillment	<ul> <li>After completing this course, learners will be able to:</li> <li>Explain the role of Fulfillment in the supply chain planning flow.</li> <li>Explain the benefits and capabilities of Fulfillment.</li> </ul>	Project Team members and end users	3 days
	<ul> <li>Navigate through the SCPO platform user interface to access different functionalities.</li> </ul>		
	<ul> <li>View and evaluate a time-phased replenishment plan on the Plan Analysis and Replenishment Dashboard page.</li> </ul>		
	<ul> <li>Describe the key elements of a distribution network that control how replenishments are calculated.</li> </ul>		
	<ul> <li>Select the appropriate parameters to control the way total demand is calculated.</li> </ul>		
	<ul> <li>Select the appropriate parameters to control replenishments and safety stock requirements.</li> </ul>		
	<ul> <li>Explain the purpose of the constrained plan and where it occurs in the supply chain planning process.</li> </ul>		
	<ul> <li>View a constrained plan generated by Fulfillment on the Plan Analysis page.</li> </ul>		
	<ul> <li>Explain how slow mover logic in Fulfillment addresses the challenges of planning slow-moving stock keeping units.</li> </ul>		



4215: Order	After completing this course, learners will be able to:	Project Team	2 days
Optimization	<ul> <li>Describe the key features and functionality of Order Optimization.</li> </ul>	members and end users	
	Review due orders, modify suggested order quantity for the orders, and approve due orders.		
	Describe how Order Optimization calculates suggested order quantities and creates orders that meet vendor minimums and truckload constraints.		
	Create supplemental orders and incorporate them into vendor orders.		
	<ul> <li>Calculate vendor orders in a constrained supply situation.</li> </ul>		
	Explain the concept of project optimized orders.		
	Set up order groups and review and approve order group orders.		
	Describe the forward buy functionality.		
	Create an auto approval profile.		
4249: Dynamic	After completing this course, learners will be able to:	Project Team	2 days
Allocation	<ul> <li>Explain how Dynamic Allocation integrates into Fulfillment solution capabilities.</li> </ul>	members and end users	
	<ul> <li>Describe the types of need variables and their purposes.</li> </ul>		
	<ul> <li>Create need variables (base and derived) and allocation profiles.</li> </ul>		
	Calculate, review, approve, and release allocations.		
	Set up and run allocations using features such as prepacks and waved allocations.		
	Generate supplemental orders for recommended purchase quantities.		
	Describe the additional configuration required to run Dynamic Allocation.		
4650: Luminate	After completing this course, learners will be able to:	Project Team	1 day
Demand Edge	Explain the Luminate Demand Edge data model and algorithm.	members and end users	
	<ul> <li>Review the Recent Analyses, New Analysis, and Overrides pages in the Luminate Demand Edge workbench.</li> </ul>		
	Explain the effect of influencing factors on a forecast.		
	Add a new product and run an analysis.		



## **Retail Planning (SCPO Suite) Course Details**

#### 4247: Fulfillment

#### **Course Objectives**

After completing this course, learners will be able to:

- Explain the role of Fulfillment in the supply chain planning flow.
- Explain the benefits and capabilities of Fulfillment.
- Navigate through the SCPO platform user interface to access different functionalities.
- View and evaluate a time-phased replenishment plan on the Plan Analysis and Replenishment Dashboard page.
- Describe the key elements of a distribution network that control how replenishments are calculated.
- Select the appropriate parameters to control the way total demand is calculated.
- Select the appropriate parameters to control replenishments and safety stock requirements.
- Explain the purpose of the constrained plan and where it occurs in the supply chain planning process.
- View a constrained plan generated by Fulfillment on the Plan Analysis page.
- Explain how slow mover logic in Fulfillment addresses the challenges of planning slow-moving stock keeping units.

#### **Audience**

Project Team members and end users

#### **Prerequisites**

No prerequisites are required for this course.

#### **Duration**

3 days (in person or virtual)

#### **Training Level**

Intermediate and advanced

Lesson Name	Learning Objectives	Duration
01: Overview of Fulfillment	After completing this lesson, learners will be able to:  • Explain the role of Fulfillment in the supply chain planning flow.	2 hours
	Describe the benefits of time-phased replenishment planning.	
	Explain time-phased planning in a multi-echelon network.	
	List some of the capabilities of Fulfillment.	
	Identify the additional modules offered by Fulfillment.	



After completing this lesson, learners will be able to: Navigation  After completing this lesson, learners will be able to: Navigate through the SCPO platform user interface to access different functionalities. Retrieve and display data using searches. Review data in a Flexible Editor page. Populate data in a Compound Workspace.  After completing this lesson, learners will be able to: Describe how Replenishment Dashboard helps a planner proactively assess inventory positions at an aggregate level. Explain how to review the replenishment plan for an individual stock keeping unit in the Replenishment Dashboard. Explain a sample planner workflow.  After completing this lesson, learners will be able to: Explain how a distribution network is structured. Explain how a distribution network is structured. Explain the key demand and supply data that serves as an input to generate a replenishment plan. Describe the basic calculate plan logic and how it generates replenishment quantities for a stock keeping unit. Review a time-phased replenishment plan in the Plan Analysis page.	
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replenishment quantities for a stock keeping unit.  Review a time-phased replenishment plan	
<b>05: Controlling</b> After completing this lesson, learners will be able to: 2 hours	
Describe the various components that make up total demand.	
Describe key parameters used to calculate independent demand.	
Describe how allocation and proration help     with accuracy of planning.	
Explain how forecast adjustment helps the plan adjust to account for customer orders.	
Calculate a plan using demand reduction.	
Select the appropriate parameters to control the way total demand is calculated.	
Create supplemental orders and describe their impact on a plan.	



Define the key parameters that control replenishment frequency and quantity.  Define the key parameters used to limit replenishments.  Describe the various types of calendars used by Fulfillment to determine replenishment dates.  Create and apply an Arrival/Shipping calendar.  Describe the different periods of the planning horizon and how replenishments are handled within these different time frames.  After completing this lesson, learners will be able to: Explain the purpose of safety stock.  List the parameters available for controlling safety stock coverage.  Compare the various safety stock rules.  Create a safety stock template.  After completing this lesson, learners will be able to: Explain the purpose of the constrained plan and where it occurs in the supply chain process.  Explain various deployment concepts.  Describe the most common deployment strategies available in Fulfillment.  List some of the additional features that can be used to control deployment logic.  Explain the Plan Analysis projections used to evaluate the constrained plan.  After completing this lesson, learners will be able to: Explain the Plan Analysis projections used to evaluate the constrained plan.  After completing this lesson, learners will be able to: Explain the Plan Analysis projections used to evaluate the constrained plan.  After completing this lesson, learners will be able to: Explain the Plan Analysis projections used to evaluate the constrained plan.  After completing this lesson, learners will be able to: Explain the Plan Analysis projections used to evaluate the constrained plan.  After completing this lesson, learners will be able to: Explain how Fulfillment's slow mover logic addresses the challenges of planning slow-moving stock keeping units.  Configure slow mover logic in the unconstrained and constrained plans.  Explain how Fulfillment's deployment logic assists with managing slow moving stock keeping units.	06: Planning Rules	After completing this lesson, learners will be oble to	2 hours
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Page 188: Working with the Constrained Plan  After completing this lesson, learners will be able to:  Explain the purpose of the constrained plan and where it occurs in the supply chain process.  Explain various deployment concepts.  Describe the most common deployment strategies available in Fulfillment.  List some of the additional features that can be used to control deployment logic.  Explain the Plan Analysis projections used to evaluate the constrained plan.  After completing this lesson, learners will be able to:  Explain how Fulfillment's slow mover logic addresses the challenges of planning slow-moving stock keeping units.  Configure slow mover logic in the unconstrained and constrained plans.  Explain how Fulfillment's deployment logic assists with managing slow moving stock keeping units.  After completing this lesson, learners will be able to:  Explain how Fulfillment's deployment logic assists with managing slow moving stock keeping units.  After completing this lesson, learners will be able to:  Discuss how exceptions fit into a sample planner workflow.  Explain how to review stock keeping units exceptions in a variety of Flexible Editor pages.			
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constrained plans.  • Explain how Fulfillment's deployment logic assists with managing slow moving stock keeping units.  IO: Exceptions  After completing this lesson, learners will be able to:  • Discuss how exceptions fit into a sample planner workflow.  • Explain how to review stock keeping units exceptions in a variety of Flexible Editor pages.	Slow Movers	·	
with managing slow moving stock keeping units.  After completing this lesson, learners will be able to:  Discuss how exceptions fit into a sample planner workflow.  Explain how to review stock keeping units exceptions in a variety of Flexible Editor pages.			
<ul> <li>Discuss how exceptions fit into a sample planner workflow.</li> <li>Explain how to review stock keeping units exceptions in a variety of Flexible Editor pages.</li> </ul>			
Explain how to review stock keeping units exceptions in a variety of Flexible Editor pages.	10: Exceptions	After completing this lesson, learners will be able to:	2.5 hours
of Flexible Editor pages.		Discuss how exceptions fit into a sample planner workflow.	
Discuss how to customize stock keeping unit exceptions.			
		Discuss how to customize stock keeping unit exceptions.	



## 4215: Fulfillment Order Optimization

#### **Course Objectives**

After completing this course, learners will be able to:

- Describe the key features and functionality of Order Optimization.
- Review due orders, modify suggested order quantity for the orders, and approve due orders.
- Describe how Order Optimization calculates suggested order quantities and creates orders that meet vendor minimums and truckload constraints.
- Create supplemental orders and incorporate them into vendor orders.
- Calculate vendor orders in a constrained supply situation.
- Explain the concept of project optimized orders.
- Set up order groups and review and approve order group orders.
- Describe the forward buy functionality.
- Create an auto approval profile.

#### **Audience**

Project Team members and end users

#### **Prerequisites**

No prerequisites are required for this course.

#### **Duration**

2 days (in person or virtual)

#### **Training Level**

Intermediate and advanced

Lesson Name	Learning Objectives	Duration
01: Order Optimization—an Overview	<ul> <li>After completing this lesson, learners will be able to:</li> <li>Explain how planning activities are performed in a multi-echelon network.</li> <li>Identify the various challenges that a buyer might face when placing vendor orders and how the Order Optimization solution helps address those challenges.</li> <li>Describe the overall functionality of the Order Optimization solution.</li> </ul>	1 hour
02: Reviewing and Approving Due Orders	<ul> <li>After completing this lesson, learners will be able to:</li> <li>Review the Order Optimization Dashboard and identify due orders awaiting review and approval.</li> <li>Modify suggested order quantity.</li> <li>Approve due orders.</li> </ul>	2 hours



	After completing this lesson, learners will be able to:	
03: Calculating Vendor Orders in	Establish an order cycle with an order review calendar.	5 hours
Order Optimization	Describe how Order Optimization calculates     a suggested order quantity.	
	Describe how Order Optimization determines if an order is due.	
	Discuss order exceptions and their causes.	
	Discuss how Order Optimization creates orders that meet vendor minimums and truckload constraints.	
04: Specialized	After completing this lesson, you will be able to:	3 hours
Ordering Scenarios	Identify various ordering scenarios.	
	Explain how to use the Order Optimization solution to manage these scenarios.	
05: Projecting	After completing this lesson, learners will be able to:	1 hour
Optimized Orders	Describe the benefits of projecting optimized orders.	
	Review projected orders on the Plan Analysis page and the corresponding Flexible Editor pages.	
06: Order Groups	After completing this lesson, learners will be able to:	2 hours
in Order Optimization	Describe and set up order groups.	
Order Optimization	Review and approve order group orders.	
07: Forward Buying	After completing this lesson, learners will be able to:	1 hour
in	Set up deals for stock keeping units using the DealSKU table.	Tiloui
Order Optimization	Explain how discounts and price increases work.	
	Describe how the forward buy functionality will assist a buyer with potential investment buying.	
08: Setting Up Auto	After completing this lesson, learners will be able to:	1 hour
Approval	Explain auto approval functionality in Order Optimization.	Tiloui
	Set up an auto approval profile containing criteria that will determine if an order is eligible for auto approval.	



### 4249: Dynamic Allocation

#### **Course Objectives**

After completing this course, learners will be able to:

- Explain how Dynamic Allocation integrates into Fulfillment solution capabilities.
- Describe the types of need variables and their purposes.
- Create need variables (base and derived) and allocation profiles.
- Calculate, review, approve, and release allocations.
- Set up and run allocations using features such as prepacks and waved allocations.
- Generate supplemental orders for recommended purchase quantities.
- Describe the Dynamic Allocation setup requirements

#### **Audience**

Project Team members and end users

#### **Prerequisites**

No prerequisites are required for this course.

#### **Duration**

2 days (in person or virtual)

#### **Training Level**

Beginner and Intermediate

Lesson Name	Learning Objectives	Duration
01: Dynamic Allocation—an Overview	<ul> <li>After completing this lesson, learners will be able to:</li> <li>Explain how Dynamic Allocation integrates into Fulfillment solution capabilities.</li> <li>Describe a basic user workflow using Dynamic Allocation.</li> <li>Discuss the key advanced features of Dynamic Allocation.</li> </ul>	2 hours
02: Creating Need Variables	After completing this lesson, learners will be able to:     Describe the purpose of need variables and how they are used by Dynamic Allocation.     Create base and derived need variables.	3 hours



03: Working with Allocation Profiles and Allocation Sets	<ul> <li>After completing this lesson, learners will be able:</li> <li>Create allocation profiles.</li> <li>Add attributes to allocation profiles.</li> <li>Create allocation sets.</li> <li>Create a destination search.</li> </ul>	3 hours
04: Calculate, Review, and Approve Allocations	<ul> <li>After completing this lesson, learners will be able to:</li> <li>Navigate through the Allocation Workbench - Review page.</li> <li>Calculate and review allocations.</li> <li>Approve and release allocations.</li> <li>Review the Dynamic Allocation RecShips.</li> </ul>	2 hours
05: Dynamic Allocation—Advanced Features	<ul> <li>After completing this lesson, learners will be able to:</li> <li>Set up and calculate allocations for a prepack supply.</li> <li>Create an alternate data collect.</li> <li>Set up and run a waved allocation.</li> <li>Describe a business case for multi-tiered allocations.</li> </ul>	3 hours
06: Using Dynamic Allocation to Purchase New Products	<ul> <li>After completing this lesson, learners will be able to:</li> <li>Provide an overview of using Dynamic Allocation to purchase new products.</li> <li>Review the steps involved in the purchasing process flow.</li> <li>Explain the purpose of wave templates and how they assist a planner with purchasing quantities of product in Dynamic Allocation.</li> </ul>	2 hours
07: Setting Up Dynamic Allocation	After completing this lesson, learners will be able to:     Describe the Dynamic Allocation setup requirements.     Describe the calculate aggregations, calculate need, and calculate allocations processes.     List key output tables that hold Dynamic Allocation results.	1 hour



## 4650: Luminate Demand Edge

#### **Course Objectives**

After completing this course, learners will be able to:

- Explain the Luminate Demand Edge data model and algorithm.
- Review the Recent Analyses, New Analysis, and Overrides pages in the Luminate Demand Edge workbench.
- Explain the effect of influencing factors on a forecast.
- Add a new product and run an analysis.

#### **Audience**

Project Team members and end users

#### **Prerequisites**

No prerequisites are required for this course.

#### **Duration**

1 day

#### **Training Level**

Intermediate and Advanced

Lesson Name	Learning Objectives	Duration
01: Luminate Demand Edge—Introduction	After completing this lesson, learners will be able to explain the Luminate Demand Edge data model and algorithm.	2 hours
02: Luminate Demand Edge—User Interface Navigation	After completing this lesson, learners will be able to:     Review the Recent Analyses, New Analysis, and Overrides pages in the Luminate Demand Edge workbench.     Review KPIs and Exceptions on Dashboard.	2 hours
03: Luminate Demand Edge—Interpreting the Forecast	After completing this lesson, learners will be able to:     Explain the effect of influencing factors on a forecast.     Interpret Luminate Demand Edge demand predictions.	2 hours
04: Workflows	<ul> <li>After completing this lesson, learners will be able to:</li> <li>Add a new product and run an analysis.</li> <li>Discontinue the forecast of a product.</li> <li>Evaluate the forecast for seasonal products.</li> <li>Override a forecast.</li> </ul>	2 hours



